

**ARTICULATION AGREEMENT**  
between  
**LEHIGH CARBON COMMUNITY COLLEGE**  
and  
**PENN STATE UNIVERSITY**  
through  
**PENN STATE BERKS-LEHIGH VALLEY COLLEGE**  
on the  
**BACHELOR OF SCIENCE IN BUSINESS**

This agreement is between:

Division of Engineering, Business and Computing  
Penn State Berks-Lehigh Valley College  
Penn State University  
and  
Division of Business  
Lehigh Carbon Community College

The Penn State University (PSU) through Penn State Berks-Lehigh Valley College (PSBKLV) and Lehigh Carbon Community College (LCCC) sets forth the conditions upon which PSU will consider graduates of the Associate of Arts in Business Administration (AABA) program at LCCC for admission into the PSU Bachelor of Science in Business (BSB) program. This document sets forth those conditions, which the parties hereby agree to.

A. Rationale for the purpose of the articulation agreement

This agreement applies only to the AABA program that is currently constituted and delivered at LCCC as of the 2004 - 2005 academic year. LCCC is located in the midst of a fast growing area in the Lehigh Valley and the purpose of this agreement is to make available to the AABA graduates of LCCC the opportunity to pursue a baccalaureate degree in business and to serve location bound students.

B. Description of how the agreement may be renewed or terminated

1. LCCC agrees to promptly notify Penn State Lehigh Valley ( PSLV ) upon any substantive curriculum modification to the AABA program, and further agrees that the terms of this agreement will terminate unless PSU provides written approval that the curriculum changes do not alter the intent of this agreement within thirty (30) days after notification.

2. PSLV agrees to provide LCCC with information about the BSB program of study and any changes to the curriculum, should they occur. Conditions for admission into the BSB program are stipulated in section D of this document.

3. The terms of this agreement shall remain in effect, except as stipulated in certain previous terms as listed herein, until terminated by either party. Any party may terminate the agreement with or without cause, on the provision of 120 days written notice to the other parties.

C. Estimate of the number of students transferring to Penn State annually

A class of about 15 is an initial estimate.

D. Admission requirements and transfer of academic credits

1. PSU agrees that graduates of the AABA program meet the admissions standards of the BSB program given that they satisfy the following conditions:

- a. All applicants will have successfully completed 60 transferable credits, AND
- b. Earned at least a 2.5 Grade Point Average (GPA) to be eligible for admission into the BSB, OR
- c. Earned a 2.00 - 2.49 GPA to be admitted into BLCOM. After 18 additional PSU credits with a 2.50 GPA, the student may request a change of major into the BSB. (This provision may not necessarily be applicable at other location colleges.)

## Courses in the AABA Curriculum

TITLE	
ACC 160	(3) Principles of Accounting I
ACC 161	(3) Principles of Accounting II
ACC 203	(3) Cost/Managerial Accounting*Elective
BUS 241	(3) Business Law I
CIS 105	(3) Intro. To Computers and Applications
CMN 111	(3) Speech
ECO 201	(3) Macroeconomics
ECO 202	(3) Microeconomics
ENG 105	(3) College English I
ENG 107#	(3) Technical Reporting
MAT 160	(3) College Algebra

# LCCC students will be required to substitute ENG 107 for ENG 106.

d. The following LCCC courses will fulfill the BSB General Education requirements in the categories listed below. While other courses may be taken, they will only transfer as general credits and must be petitioned at PSU to be useful in the degree program.

### ARTS

TITLE		CREDITS
ART 101	Introduction to Art	3
ART 110	Drawing I	3
ART 115	Painting I	3
ART 120	Photography I	3
ART 125	Jewelry and Metal I	3
ART 130	Ceramics I	3

ART 212	American Art	3
MUS 101	Introduction to Music	3
ENG 235	Creative Writing	3

#### HUMANITIES

##### TITLE

ENG 201	World Literature I	3
ENG 202	World Literature II	3
ENG 205	American Literature I	3
ENG 232	Women's Literature	3
HIS 123	United States to Reconstruction	3
HIS 124	United States Since Reconstruction	3
HIS 130	Western Civilization I	3
HIS 131	Western Civilization II	3
HIS 220	Twentieth Century World History	3
HIS 222	Russia and the World	3
PHI 201	Introduction to Philosophy	3
REL 201	Comparative Religion	3

#### NATURAL SCIENCE

##### TITLE

##### CREDITS

AST 201	Introduction to Astronomy	3
BIO 101	Introductory Biology	4
BIO 105	Fundamentals of Biology	4
BIO 110	General Biology I	4
BIO 111	General Biology II	4
BIO 116	Topics in Ecology	3
BIO 117	World Biomes	4
BIO 120	Biology of Aging	3

BIO 163	Anatomy and Physiology I	4
BIO 164	Anatomy and Physiology II	4
BIO 220	Introduction to Microbiology	4
CHE 105	Fundamentals of Chemistry	4
CHE111	General Chemistry I	4
CHE 112	General Chemistry II	4
CHE 205	Organic Chemistry I	4
CHE 206	Organic Chemistry II	4
PHY 103	Fundamentals of Physics	4
PHY 110	Elements of Physics	4
PHY 201	Introduction to Physics I	4
PHY 202	Introduction to Physics II	4
PHY 210	General Physics I	5
PHY 215	General Physics II	5

#### SOCIAL SCIENCES

TITLE		CREDITS
CJA 118	Juvenile Delinquency	3
PSC 230	American Federal Government	3
PSY 140	Introduction to Psychology	3
PSY 142	Industrial Psychology	3
PSY 241	Psychology of Human Adjustment	3
SOC 150	Introduction to Sociology	3
SOC 151	Modern Social Problems	3
SOC 250	Criminology	3
SOC 251	The Family	3
SOC 258	Cultural Anthropology	3

## QUANTIFICATION

TITLE		CREDITS
MAT 160	College Algebra	3
MAT 170	Precalculus	4

MAT 160, 170, 190 or higher will transfer into the BSB program.

e. The following LCCC courses automatically transfer as an equivalent course to a corresponding PSU course.

LCCC Courses	PSU Courses
BUS 241 (3) Business Law I	BLAW 243 (3) Legal Environment of Business
CMN 111 (3) Speech	CAS 100 (3) Effective Speech
ECO 201 (3) Macroeconomics	ECON 004 (3) Introductory Macroeconomics Analysis & Policy
ECO 202 (3) Microeconomics	ECON 002 (3) Introductory Microeconomics Analysis & Policy
ENG 105 (3) English I	ENGL 015 (3) Rhetoric & Composition
MAT 160 (3) College Algebra	MATH 021 (3) College Algebra

f. The following LCCC courses will substitute for PSU required courses in the BSB program.

LCCC Courses	PSU Courses
ACC 160 Financial Accounting (3) and ACC 203 Cost/ Managerial Accounting (3)	ACCTG 211 (4) Financial & Managerial Accounting for Decision Making
BUS 221 (3) Principles of Marketing	MKTG 221 (3) Contemporary American Marketing
BUS 152 (3) Principles of Sales	MKTG 220 (3) Personal Selling
BUS 211 (3) Principles of Management	MGMT 100 (3) Survey of Management
BUS 252 (3) Human Resources Management	MGMT 341 (3) Human Resource Management
CIS 105 or 110 (3) Introduction to Computers and Applications	MIS 103 (3) Microcomputer Applications in Business
ENG 107 (3) Technical Reporting	ENGL 202D (3) Business Writing

\*The extra credits from LCCC's ACC 160, 161 and 203 will apply toward free electives in PSU's BSB program.

g. Students must meet PSU conduct standards in regard to known behavioral problems.

2. PSU agrees that LCCC's AABA graduates who meet the above admissions standards and apply will be admitted into the BSB program.

E. Advising and special services at both the non-Penn State location and at Penn State, if appropriate

In addition to the courses offered at Penn State Lehigh Valley campus and Penn State Berks campus, courses in the BSB program will be offered at the PSU Lehigh Valley's Corporate Learning Center.

F. Impact of the agreement, if any, on other programs, colleges and campuses of the University, including evidence of consultation within Penn State

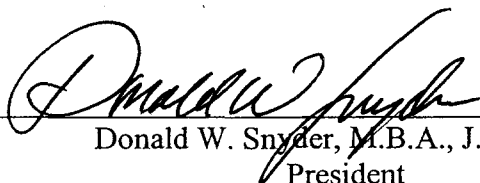
The impact of this articulation agreement on other Penn State campuses and colleges is expected to be minimal if any. However, other Penn State locations have the opportunity to adhere to this agreement as it applies to LCCC's AABA graduates and PSU BSB programs.

This agreement constitutes the entire agreement and terms of understanding among the parties names herein and supersedes any prior agreements or understandings among the parties.

G. Appendix ( Documentation on Consultation )

PSU and LCCC have entered this agreement on the date indicated and witnessed by the signatures below:

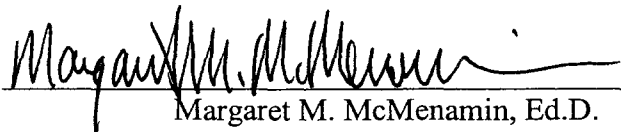
**Lehigh Carbon Community College**



Donald W. Snyder, M.B.A., J.D.LL.M.  
President

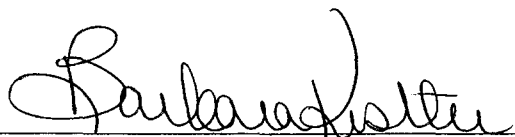
Lehigh Carbon Community College

Date 10/15/04



Margaret M. McMenamin, Ed.D.  
Vice-President for Academic and Student Affairs  
Lehigh Carbon Community College

Date 9/30/04



Barbara Kistler, Ed.D.  
Dean of Academic Services  
Lehigh Carbon Community College

Date 10/06/04

Penn State University



Michelle Kline, M.Acct.  
Program Coordinator  
Bachelor of Science in Business  
Penn State Lehigh Valley campus  
Penn State Berks-Lehigh Valley College

Date 10-28-04



Ann Williams, Ed.D.  
Campus Executive Officer  
Penn State Lehigh Valley campus  
Assistant Dean  
Penn State Berks-Lehigh Valley College

Date \_\_\_\_\_



Susan Speece, Ed.D.  
Dean  
Penn State Berks-Lehigh Valley College

Date 11/1/04



John J. Romano, Ph.D.  
Vice-Provost and  
Dean for Enrollment Management & Administration  
The Pennsylvania State University

Date 11/24/04